











# driving innovations

Designer of pioneering transmissions creating vast commercial opportunities in the market of transport drivelines

MAZARO's transmissions are the best answer to current transport's challenges, offering unrivalled emission reduction, energy saving and cost efficiency





A word on SDG compliance:

MAZARO's systems are an impactful contribution to 5 of UNITED NATION'S 17 Sustainable Development Goals:

1. Climate Action,

by reducing the emission of Green House Gases

2. Sustainable cities and communities,

by providing cleaner road transport and by optimizing EVs

3. Good health and well-being,

by reducing air pollution by 11-19% and noise from transport

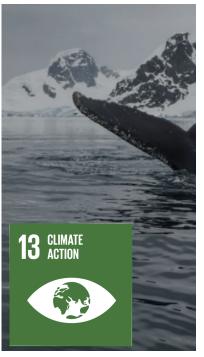
4. Responsible production,

by using 25% less steel and water per system

5. Protection of life on land,

MAZARO's cleantech fights climate change and air pollution which preserves wildlife and vegetation

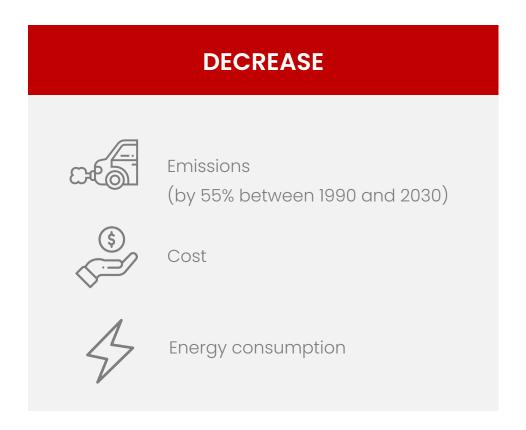




driving innovations

# Industry Challenges

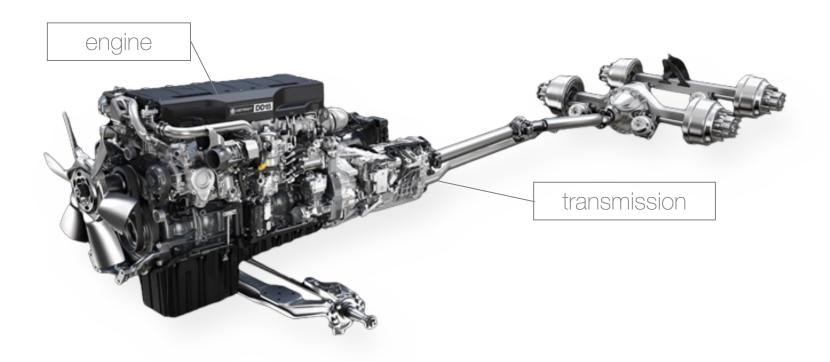
To increase revenues and comply with new environmental regulations, vehicle makers and industry players have as a goal to:







# The Problem



Current transmissions have several issues counteracting the goals mentioned earlier:

- Internal losses
- Not fully optimizing the engine it accompanies
- Complex construction and maintenance
- Noisy operation
- Limited maneuverability



## The Solution

#### The solution is MAZARO's transmission technology

#### Its properties include:



11-19% fuel & emission savings



Increased maneuverability, comfort and safety



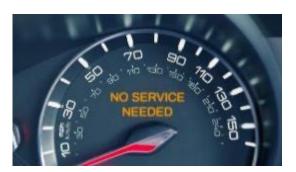
11% lower manufacturing cost



Downsizing of engine, batteries and e-motor



Exciting dynamics



Maintenance free



Silent operation



Ahead of competitors to meet stringent eco norms



# The Advantages

MAZARO transmissions have the highest internal & overall efficiency in the market





Geared systems are only efficient in a limited number of conditions, never overall: not during shifting, not at low torque level.

They keep the engine and E-motor on their lowest energy consumption curve





Mazaro is the first in the world, capable of keeping the engine or E-motor on their ideal, lowest energy consumption curve at all times.

Their minimalist design reduces complexity and obviates maintenance



high complexity voluminous heavy





MAZARO:

86% less make parts noiseless maintenance free

The technology optimizes the <u>entire</u> driveline, that is both the transmission *and* the engine or E-motor



### Two models

We have developed two models: one to improve existing internal combustion drivelines, and one to capitalize on the increased popularity of electric vehicles

# FOR COMBUSTION ENGINES: Reversible Variable Transmission (RVT)



- 11-19% less fuel consumption
- 11-19% less emissions
- compact and 25% lighter than Automatics
- 5% less production cost
- maintenance free





#### **Flexibility**

MAZARO's transmissions work for both internal combustion engines and electric vehicles.

# FOR ELECTRIC VEHICLES: Single stage Variable Transmission (SVT)

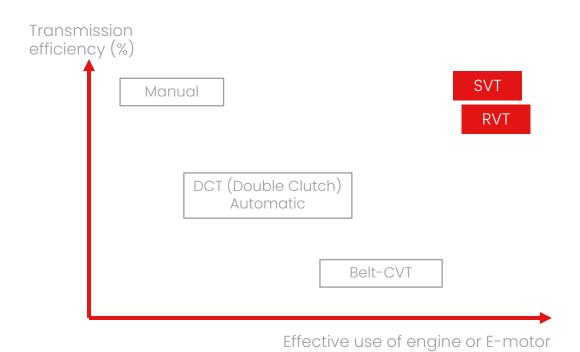


- 16,8% further driving range
- Max speed increase from 82 to 127 km/h
- Enhanced hill-climbing capability
- No noise
- Maintenance free



# Comparison with other systems

- Current transmissions are already fully optimized, no further gains possible
- MAZARO's systems combine and outperform the advantages of the different existing technologies
- No need for shifting → highest comfort, performance and efficiency





# Proven technology: tested on the road

Officially proven in a 3.5 ton E-truck in WLTC, compared to the currently used single gear sets:

50% higher top speed

enhanced hill climbing

- fully laden
- 36% slope

**16,8% further driving** with same energy

changing ratio without traction interruption or efficiency

best accelerations of all E-drivelines

E-motor is kept on best efficiency curve nearly all the time.

Equally functional in 4 quadrants



0 to 100 km/h in 12,4 s

silent operation

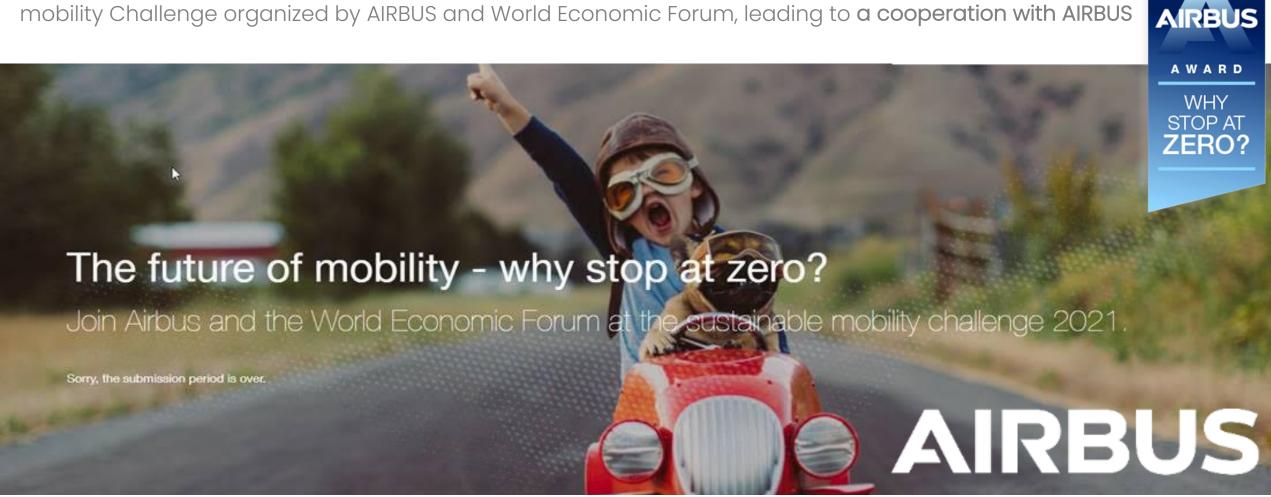
cost saving





# Proven technology: external recognition

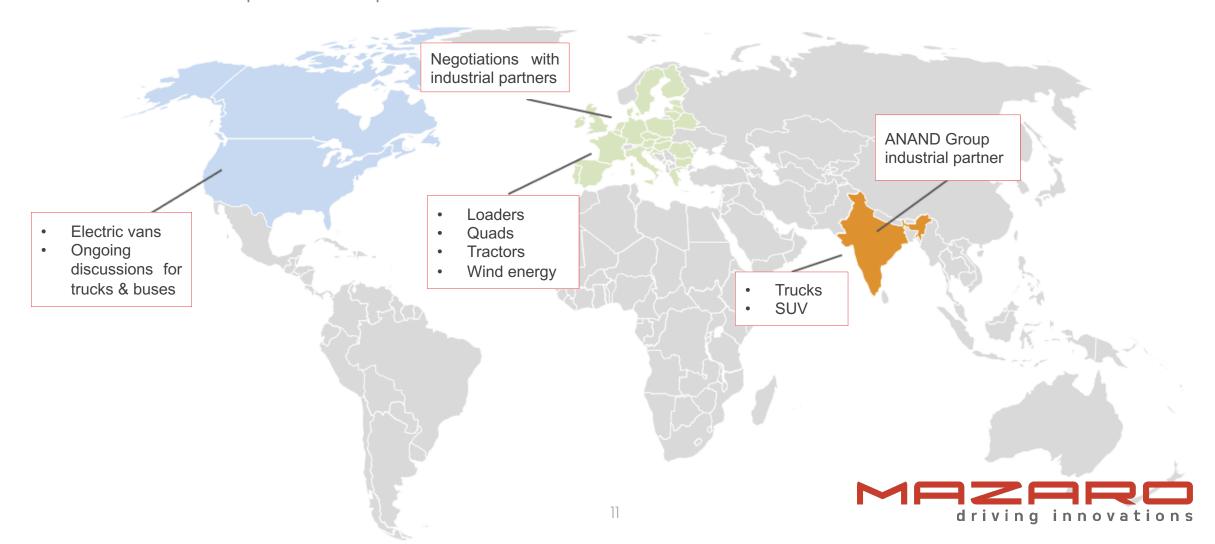
Of more than 150 participants, MAZARO was one of 3 winners of 'Why stop at zero?' July 2021, a sustainable mobility Challenge organized by AIRBUS and World Economic Forum, leading to a cooperation with AIRBUS





## Current commercial activities

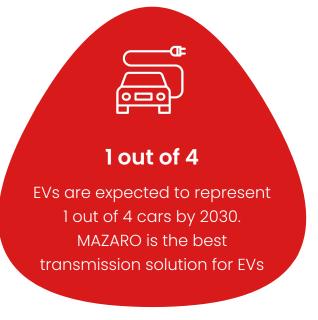
Several prototypes have already been ordered by interested customers. Tier I companies will produce our transmissions across the world:

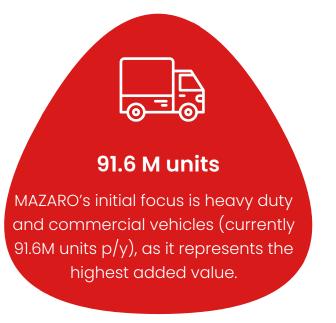


# **Growth: Market Opportunity**

The unique properties of MAZARO's solution allows for several growth opportunities:









## Growth: R&D and team

MAZARO is developing and protecting its IP portfolio in order to defend its advantage.

- ► Partnership with the University of Ghent, assisting in building up test benches
- ▶ IP: protected by 4 patents in all regions with a relevant automotive industry





MAZARO plans to grow its team in order to develop and sell its products:

- Extra engineers to develop transmissions faster
- ► Hiring a toplevel business developer to expand sales activities



## **Business model**

MAZARO grants licenses to global Tier Is for manufacturing, sales and distribution in return for royalty fees on every unit sold (as of 2023)

# **MAZARO** Technology provider, research & IP Vehicle and Industry players Tier I manufacturing partners End customers Production and processes Transmission supply Transmission sales

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# Enterpreneurial and talented team

A fully dedicated team with experience in the industry:



- Ir. Filip De Mazière MAZARO technology inventor, managing director, engineering, strategy
- Master of Science Mechanical Engineering, University of Ghent (BE)
- 25 years as Chief Design Engineer supplying Liebherr, CNH, Kalmar, McLaren, Ferrari
- 15 patents, some in production since the '90s



- Ir. Lucas Present Development Engineer
- 2015 graduated Magna cum Laude
- 6 yrs expertise in Engineering, SW, strong analytical capabilities



- Caroline De Dijcker Marketing Director
- Germanic philology University of Ghent (BE)
- Marketing Vlerick School Ghent
- Product Manager Hain Celestial for 17 years



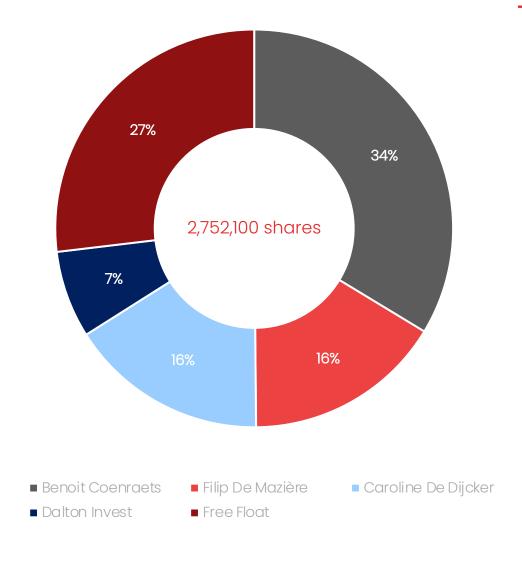
- Steven Waelbers Advisor for Business
   Development and Strategy
- Master of Science in Physics
- 5 years Corporate Banking
- Experienced entrepreneur



- Lisa De Mazière Business Developer
- Bachelor TEW Ugent
- Master Corporate Finance UGENT
- 3 yrs PWC: Auditor in Financial Services



# Shareholder structure and Board composition



#### Board composition

- B. Coenraets
- F. De Mazière
- C. De Dijcker
- S. Waelbers (since Feb. 2022)
- ADMODUM (since Feb 2022 represented by P. Matthijs)

#### MAZARO raised €3.7m on the context of its IPO:

- €2.9m private placement
- €800k crowdfunding campaign with 100+ subscribers

### 18 months lock-up (as from March 8, 2022) for:

- B. Coenraets,
- F. De Mazière,
- C. De Dijcker
- Dalton Invest





#### **Listing sponsor**



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